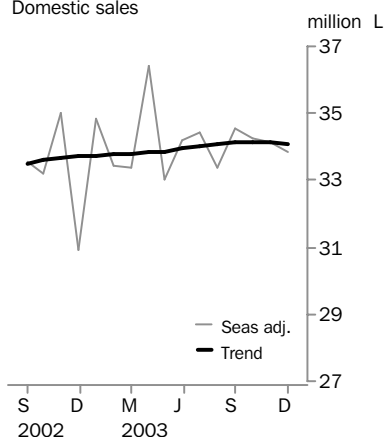


## **SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS**

EMBARGO: 11:30AM (CANBERRA TIME) THURS 5 FEB 2004

### **Australian produced wine**

Domestic sales



### **DECEMBER KEY FIGURES**

#### **TREND ESTIMATES**

	<b>Dec 2003</b> <b>'000 L</b>	<b>% change</b> <b>Nov 2003 to</b> <b>Dec 2003</b>	<b>% change</b> <b>Dec 2002 to</b> <b>Dec 2003</b>
Australian produced wine			
Domestic wine sales	34 053	-0.3	1.0
White table wine sales	16 731	-0.4	-1.5
Red and rosé table wine sales	12 184	0.0	0.8

#### **SEASONALLY ADJUSTED**

	<b>Dec 2003</b> <b>'000 L</b>	<b>% change</b> <b>Nov 2003 to</b> <b>Dec 2003</b>	<b>% change</b> <b>Dec 2002 to</b> <b>Dec 2003</b>
Australian produced wine			
Domestic wine sales	33 846	-0.8	9.5
White table wine sales	16 668	-0.9	7.3
Red and rosé table wine sales	12 075	0.1	5.9

### **DECEMBER KEY POINTS**

#### **TREND ESTIMATES**

- The trend estimate for domestic sales of Australian produced wine was 34.1 million litres in December 2003, a decrease of 0.3% on November 2003, but an increase of 1.0% on December 2002.
- The trend estimate for domestic sales of white table wine decreased 0.4% on November 2003 and 1.5% on December 2002.
- The trend estimate for domestic sales of red and rosé table wine was unchanged on November 2003, but increased 0.8% on December 2002.

#### **SEASONALLY ADJUSTED ESTIMATES**

- The seasonally adjusted estimate for domestic sales of Australian produced wine was 33.8 million litres in December 2003, a decrease of 0.8% on November 2003, but an increase of 9.5% on December 2002.
- The seasonally adjusted estimate for domestic sales of white table wine decreased 0.9% on November 2003, but increased 7.3% on December 2002.
- The seasonally adjusted estimate for domestic sales of red and rosé table wine increased 0.1% on November 2003 and 5.9% on December 2002.

#### **ORIGINAL ESTIMATES**

- In original terms, 40.5 million litres of Australian produced wine was sold domestically by winemakers in December 2003, a decrease of 0.7% on November 2003, but an increase of 12.3% on December 2002.
- Exports of Australian produced wine increased by 14.8% over November 2003 to 43.4 million litres. Australia exported 531.3 million litres with a value of \$2.3 billion in the twelve months ending December 2003, an increase of 12.7% in volume and 0.1% in value over the corresponding period to December 2002.

### **INQUIRIES**

- For further information about these and related statistics, contact Graeme Thomas on Adelaide 08 8237 7536 or the National Information and Referral Service on 1300 135 070.

## NOTES

### FORTHCOMING ISSUES

#### ISSUE

#### RELEASE DATE

January 2004

4 March 2004

February 2004

5 April 2004

March 2004

6 May 2004

April 2004

3 June 2004

May 2004

5 July 2004

June 2004

4 August 2004

.....

### CHANGES IN THIS ISSUE

There are no changes in this issue.

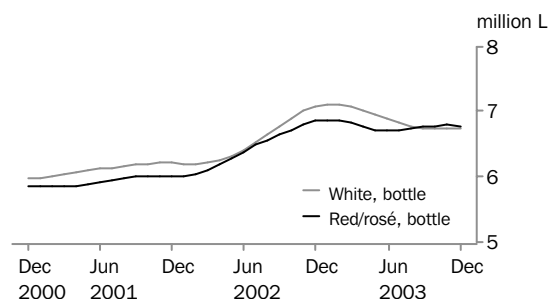
.....

Dennis Trewin  
Australian Statistician

## DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

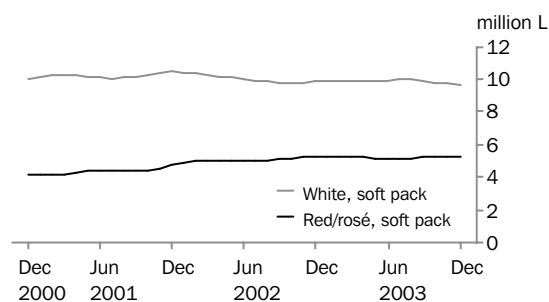
### TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white table wine in glass containers of less than 2 litres was unchanged on November 2003 and decreased 5.0% on December 2002. The trend series for red and rosé wine sales in glass containers of less than 2 litres decreased 0.1% on November 2003 and 1.1% on December 2002.



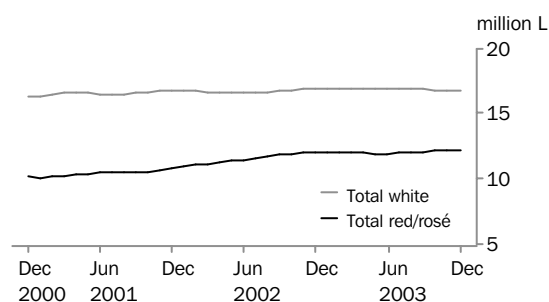
### TABLE WINE, SOFT PACK CONTAINERS

The trend series for domestic sales of white table wine in soft packs decreased 1.0% on November 2003 and 2.0% on December 2002. The trend series for red and rosé wine in soft packs increased 0.3% on November 2003 and 1.5% on December 2002.



### TOTAL WHITE AND RED/ROSÉ TABLE WINE

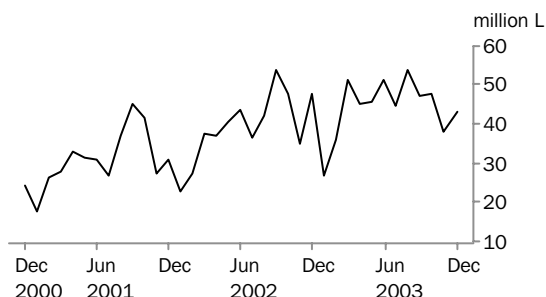
The trend series for total sales of white table wine decreased by 0.4% on November 2003 and 1.5% on December 2002. The trend series for total red and rosé wine was unchanged on November 2003, but increased 0.8% on December 2002.



## EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

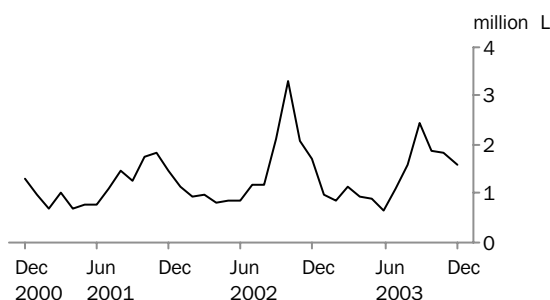
### EXPORTS OF AUSTRALIAN PRODUCED WINE

In original terms, 43.4 million litres of Australian produced wine valued at \$181.2 million were exported in December 2003, an increase of 14.8% in quantity and 15.0% in value on November 2003. The average value of Australian wine exported in December 2003 was \$4.17 per litre, down from \$4.88 per litre in December 2002.



### WINE IMPORTS CLEARED FOR HOME CONSUMPTION

In original terms, 1.6 million litres of wine were imported, down 12.7% in quantity and 20.6% in value on November 2003. The average value of wine cleared for home consumption in December 2003 was \$8.76 per litre, down from \$9.54 per litre in December 2002.



### DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

The original data for the December quarter 2003 shows that wine available for consumption in Australia increased 0.7% on the same quarter in 2002. Domestic sales of Australian wine increased 2.2%, but wine imports decreased 25.2%. Total disposals of Australian produced wine increased by 0.6% on the same quarter in 2002 with exports decreasing by 0.8%.

	A Domestic sales of Australian produced wine	B Wine imports cleared for home consumption	A + B Wine available for consumption	C Exports of Australian produced wine	A + C Total disposals of Australian produced wine
Period	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2000-2001</b>	384 847	12 773	397 620	338 289	723 136
<b>2001-2002</b>	386 232	14 479	400 711	418 390	804 622
<b>2002-2003</b>	402 479	17 112	419 591	518 595	921 074
Dec Qtr 2002	118 328	7 114	125 442	130 247	248 575
Dec Qtr 2003	120 946	5 320	126 266	129 234	250 180

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total	Glass less than 2 litres	Soft packs(a)	Other containers(b)	Total
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
ORIGINAL									
<b>2000-01</b>	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
<b>2001-02</b>	386 232	75 657	122 776	1 447	199 881	73 622	56 085	695	130 401
<b>2002-03</b>	402 479	81 678	118 893	1 059	201 631	79 752	62 788	295	142 835
<b>2002-2003</b>									
December	36 041	8 210	9 570	148	17 928	6 638	4 711	15	11 364
January	23 913	5 133	8 634	76	13 843	3 742	3 272	15	7 029
February	27 127	6 152	8 983	33	15 169	5 209	3 707	11	8 927
March	30 009	6 381	9 614	40	16 034	5 798	4 561	12	10 371
April	34 831	6 843	10 836	58	17 737	6 826	5 751	25	12 602
May	33 367	6 108	9 931	142	16 182	7 096	5 642	13	12 751
June	31 417	5 785	9 051	73	14 909	6 925	5 501	101	12 527
<b>2003-2004</b>									
July	37 649	7 203	10 692	60	17 954	7 927	6 485	43	14 456
August	33 434	6 131	9 249	69	15 449	7 234	5 539	161	12 934
September	35 955	7 091	10 072	156	17 319	7 480	5 869	95	13 444
October	39 712	7 801	11 070	348	19 219	7 714	5 904	136	13 754
November	40 757	8 461	11 337	103	19 901	7 748	5 618	74	13 440
December	40 477	9 286	10 367	238	19 891	7 476	4 859	104	12 439
SEASONALLY ADJUSTED									
<b>2002-2003</b>									
December	30 912	6 206	9 028	n.a.	15 535	6 349	5 094	n.a.	11 403
January	34 845	7 101	11 309	n.a.	18 062	6 893	5 796	n.a.	12 563
February	33 419	7 237	9 491	n.a.	16 611	7 009	4 889	n.a.	11 897
March	33 376	6 963	9 627	n.a.	16 612	6 796	4 903	n.a.	11 876
April	36 393	7 117	10 767	n.a.	18 159	6 875	5 663	n.a.	12 585
May	33 012	6 797	9 937	n.a.	16 681	6 510	5 301	n.a.	11 726
June	34 210	7 019	10 210	n.a.	17 149	6 733	5 255	n.a.	12 111
<b>2003-2004</b>									
July	34 452	7 008	10 103	n.a.	17 362	6 725	5 115	n.a.	11 875
August	33 380	6 534	9 515	n.a.	16 308	6 659	4 683	n.a.	11 612
September	34 567	6 711	10 282	n.a.	17 151	6 873	5 512	n.a.	12 417
October	34 255	6 891	9 793	n.a.	16 830	6 968	5 429	n.a.	12 358
November	34 114	6 538	10 037	n.a.	16 823	6 474	5 419	n.a.	12 065
December	33 846	6 924	9 303	n.a.	16 668	6 908	5 069	n.a.	12 075
TREND ESTIMATES									
<b>2002-2003</b>									
December	33 721	7 087	9 867	n.a.	16 981	6 862	5 232	n.a.	12 085
January	33 726	7 112	9 896	n.a.	16 992	6 881	5 228	n.a.	12 093
February	33 761	7 101	9 936	n.a.	16 996	6 864	5 238	n.a.	12 086
March	33 801	7 074	9 952	n.a.	16 987	6 825	5 239	n.a.	12 058
April	33 828	7 027	9 953	n.a.	16 973	6 769	5 213	n.a.	12 000
May	33 870	6 970	9 951	n.a.	16 966	6 727	5 181	n.a.	11 954
June	33 942	6 904	9 972	n.a.	16 968	6 707	5 167	n.a.	11 941
<b>2003-2004</b>									
July	34 021	6 834	9 998	n.a.	16 960	6 712	5 176	n.a.	11 966
August	34 097	6 785	9 992	n.a.	16 933	6 739	5 195	n.a.	12 022
September	34 128	6 751	9 928	n.a.	16 877	6 765	5 221	n.a.	12 081
October	34 138	6 735	9 853	n.a.	16 829	6 782	5 261	n.a.	12 137
November	34 139	6 736	9 769	n.a.	16 792	6 794	5 292	n.a.	12 180
December	34 053	6 736	9 672	n.a.	16 731	6 789	5 310	n.a.	12 184

(a) Softpack containers include all collapsible packs, plastic or otherwise.

(b) Other containers include tankers, cans and rigid containers, including glass 2 litres and over.

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L a l
<b>2000-01</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2001-02</b>	330 281	20 384	17 686	12 000	3 123	2 454	305	701
<b>2002-03</b>	344 465	20 842	22 991	8 627	2 799	2 498	252	651
<b>2002-2003</b>								
December	29 292	1 658	3 410	1 070	313	270	29	89
January	20 872	1 197	1 040	402	198	185	17	36
February	24 095	1 153	1 105	440	177	138	17	45
March	26 406	1 388	1 279	526	225	167	18	36
April	30 338	1 799	1 569	672	239	189	23	50
May	28 933	2 121	1 339	533	203	222	16	46
June	27 437	1 903	1 199	479	190	194	16	51
<b>2003-2004</b>								
July	32 410	2 272	1 378	982	246	339	21	60
August	28 383	1 945	1 478	1 165	223	199	41	62
September	30 763	2 008	1 727	967	266	206	18	48
October	32 974	1 666	2 979	1 494	326	253	20	59
November	33 341	1 742	3 336	1 698	363	256	21	62
December	32 329	1 767	3 622	2 004	415	308	30	87

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, this category's definition includes wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See also paragraph 4 of the Explanatory Notes.

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
Period	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2000-01</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2001-02</b>	2 102	4 052	333	8 369	5 529	20 384
<b>2002-03</b>	2 227	4 075	320	8 856	5 369	20 842
<b>2002-2003</b>						
December	223	403	31	574	426	1 658
January	130	179	20	578	290	1 197
February	133	190	12	473	346	1 153
March	142	230	20	599	398	1 388
April	197	320	25	825	432	1 799
May	252	396	29	905	539	2 121
June	173	354	31	890	455	1 903
<b>2003-2004</b>						
July	223	440	36	974	599	2 272
August	212	393	34	791	514	1 945
September	252	403	34	790	530	2 008
October	167	327	37	727	408	1 666
November	192	413	36	701	399	1 742
December	223	452	33	641	418	1 767

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(d)										
<b>2000-01</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2001-02</b>	4 658	4 540	9 198	201	3 282	1 798	14 479	115 556	577	9 026
<b>2002-03</b>	6 446	5 135	11 581	190	3 851	1 491	17 112	139 207	557	9 570
<b>2002-2003</b>										
October	1 376	1 096	2 472	8	728	92	3 300	23 304	47	735
November	607	734	1 342	6	574	164	2 085	17 198	61	1 200
December	477	423	900	34	510	284	1 728	16 490	69	1 357
January	358	192	550	33	272	135	991	8 550	26	642
February	380	270	650	5	147	47	850	6 916	30	712
March	432	346	778	6	228	136	1 149	9 696	38	529
April	326	368	695	4	186	71	956	7 479	42	592
May	297	346	643	22	182	67	914	8 231	51	695
June	183	271	454	14	128	49	646	6 455	39	682
<b>2003-2004</b>										
July	336	357	694	27	309	59	1 089	12 562	59	1 294
August	423	369	791	453	304	63	1 611	12 339	46	660
September	1 230	427	1 658	28	718	35	2 438	19 809	40	642
October	538	399	937	30	772	140	1 879	r18 835	56	1 381
November	564	429	992	26	757	62	1 837	17 683	54	1 048
December	516	473	990	58	452	104	1 604	14 048	74	1 786
EXPORTS(e)										
<b>2000-01</b>	148 273	180 347	328 620	2 032	6 546	1 091	338 289	1 752 082	19	286
<b>2001-02</b>	175 741	230 465	406 205	2 698	8 048	1 438	418 390	2 105 128	24	208
<b>2002-03</b>	193 736	312 881	506 617	3 034	7 933	1 010	518 595	2 423 145	21	172
<b>2002-2003</b>										
October	18 685	27 241	45 926	432	1 143	94	47 595	228 338	2	26
November	13 166	20 674	33 840	214	878	81	35 013	174 612	1	16
December	18 326	28 370	46 696	479	423	41	47 639	232 602	—	14
January	9 576	16 662	26 238	158	442	29	26 867	132 680	—	15
February	13 637	21 435	35 071	144	668	49	35 933	169 817	2	11
March	14 708	35 548	50 256	246	360	304	51 165	216 549	5	29
April	16 447	27 645	44 092	155	720	55	45 021	203 343	—	1
May	15 874	29 186	45 061	208	534	54	45 856	198 862	3	36
June	18 730	31 997	50 727	117	423	51	51 318	224 301	—	6
<b>2003-2004</b>										
July	17 498	26 411	43 909	226	490	111	44 736	201 628	1	19
August	r22 838	r29 473	r52 311	r249	1 142	96	r53 798	r224 988	2	7
September	r18 928	r26 777	r45 705	385	r1 232	92	r47 414	r214 185	—	2
October	r18 043	r28 210	r46 253	175	r1 510	57	r47 996	r213 574	—	5
November	13 206	23 190	36 396	194	1 185	46	37 821	157 499	—	2
December	14 484	28 268	42 751	141	490	36	43 418	181 199	—	5

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(b) Includes 'Other table wine'.

(c) See paragraphs 6 and 7 of the Explanatory Notes.

(d) Imports cleared for home consumption. See paragraph 5 of the Explanatory Notes.

(e) Exports may include sales made by exporters other than winemakers.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, December 2003

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(a)	Total table	Fortified	Sparkling	Other	Quantity	Value(b)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	20	17	37	—	6	—	44	240
New Zealand	257	409	666	3	142	1	812	3 745
Norfolk Island	13	6	19	—	2	—	21	94
Total Oceania and Antarctica(c)	323	461	784	8	156	1	950	4 361
Denmark	79	640	719	1	—	20	739	1 797
Germany, Federal Republic of	724	2 362	3 086	—	—	—	3 086	7 206
Ireland	302	357	658	—	20	—	678	3 304
Netherlands	526	582	1 108	—	—	—	1 109	3 874
Sweden	94	298	391	—	8	—	400	1 703
United Kingdom	5 806	9 110	14 916	16	156	—	15 088	53 252
Total European Union(c)	7 819	13 604	21 423	17	201	20	21 660	73 188
Norway	44	128	173	—	4	—	177	776
Switzerland	114	248	363	—	5	—	368	1 257
Total Europe and the Former USSR(c)	8 005	14 019	22 024	17	212	20	22 272	75 571
Oman	13	7	21	—	—	—	21	36
United Arab Emirates	41	32	73	1	7	—	81	296
Total Middle East and North Africa(c)	55	41	96	1	7	—	104	348
Malaysia	47	168	215	1	1	—	217	1 319
Singapore	80	255	335	—	6	1	341	2 956
Total Southeast Asia(c)	224	543	767	14	13	4	797	5 331
Hong Kong	78	216	293	4	6	1	303	1 984
Japan	202	316	518	—	29	9	556	3 383
Total Northeast Asia(c)	342	846	1 187	4	37	10	1 238	7 360
Canada	593	1 857	2 451	43	19	—	2 512	12 124
United States of America	4 887	10 427	15 314	53	39	1	15 407	75 444
Total Northern America(c)	5 481	12 284	17 765	96	58	1	17 920	87 591
Total Other Regions(d)	54	74	129	1	7	1	137	638
Total All Countries	14 484	28 268	42 751	141	490	36	43 418	181 199

(a) Includes 'Other table wine'.

(b) Free on board value, see paragraph 6 of the Explanatory Notes.

(c) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(d) Includes ships' stores.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>2000-01</b>	22 194	215 079	1 323	6 054	8 104	84 530	1 006	<b>338 289</b>
<b>2001-02</b>	27 273	260 436	1 492	6 685	9 851	111 735	917	<b>418 390</b>
<b>2002-03</b>	33 499	290 011	1 589	7 249	9 152	175 321	1 775	<b>518 595</b>
<b>2002-2003</b>								
October	3 481	29 651	116	763	843	12 655	85	<b>47 595</b>
November	4 137	15 622	134	669	947	13 372	131	<b>35 013</b>
December	985	26 161	172	708	858	18 618	137	<b>47 639</b>
January	2 234	14 435	113	485	656	8 873	70	<b>26 867</b>
February	1 579	19 500	173	627	794	13 182	78	<b>35 933</b>
March	2 817	24 193	106	693	805	22 158	394	<b>51 165</b>
April	3 600	23 704	183	498	929	15 991	117	<b>45 021</b>
May	3 056	26 173	140	405	723	14 956	403	<b>45 856</b>
June	3 412	25 104	146	474	719	21 337	126	<b>51 318</b>
<b>2003-2004</b>								
July	2 969	24 036	102	550	770	16 205	104	<b>44 736</b>
August	3 328	33 127	150	579	r650	r15 865	98	<b>r53 798</b>
September	4 099	27 801	56	471	1 006	r13 828	153	<b>r47 414</b>
October	3 626	r25 262	90	833	1 133	r16 902	148	<b>r47 996</b>
November	r2 968	r19 284	190	r987	r1 335	r12 916	r141	<b>r37 821</b>
December	950	22 272	104	797	1 238	17 920	137	<b>43 418</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 94% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption (including re-imports, that is, goods originating in Australia that have been exported but then returned to source) comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to Explanatory Notes contained in *International Merchandise Trade, Australia* (cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *Information Paper: A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications and other products by the ABS are listed in the *Catalogue of Publications and Products* (cat. no. 1101.0). The Catalogue is available from any ABS office or the ABS web site <<http://www.abs.gov.au>>. The ABS also issues a daily Release Advice on the web site which details products to be released in the week ahead.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- INTERNET** [www.abs.gov.au](http://www.abs.gov.au) the ABS web site is the best place to start for access to summary data from our latest publications, information about the ABS, advice about upcoming releases, our catalogue, and Australia Now—a statistical profile.
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- CPI INFOLINE** For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC** For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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